



## **Quote For:**

**Townsend Police Department  
Attn: Chief Longo**

## **Reference:**

**TownsendPD\_DE\_3-V300**

## **Quote By:**

**WatchGuard Video / Motorola Solutions  
Tom Latrella**

**Date: 02-15-22**

**Serving Law Enforcement with the Most Compelling, Quality Video Products**



# FACT SHEET

## MOTOROLA SOLUTIONS

Motorola Solutions is a global leader in mission-critical communications. Our technology platforms in communications, command center software, video security & analytics, and managed & support services make cities safer and help communities and businesses thrive.

We have a rich history of firsts, including pioneering mobile communications in the 1930s, making equipment that carried the first words from the moon in 1969 and developing the first commercial handheld cellular phone in 1983.

Today, our global employees are committed to designing and delivering the solutions our customers refer to as their lifeline. At Motorola Solutions, we are ushering in a new era in public safety and security.

### TECHNOLOGY PLATFORMS



**MISSION-CRITICAL  
COMMUNICATIONS**



**COMMAND CENTER  
SOFTWARE**



**VIDEO SECURITY &  
ANALYTICS**



**MANAGED &  
SUPPORT SERVICES**

### AWARDS

**The Wall Street Journal** Management Top 250,  
No. 92, November 2019

**WayUp** Top 100 Internship Programs, August 2019

**Fortune** World's Most Admired Companies,  
No. 3 in Networks and Other Communications  
Equipment, January 2019

**Forbes** World's Best Employers, October 2018

**Dow Jones** Sustainability North American Index,  
September 2018

### CHAIRMAN & CEO

Greg Brown

### HEADQUARTERS

500 W. Monroe  
Chicago IL USA

### MEDIA CONTACT

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brittnay.kelly@motorolasolutions.com

### BY THE NUMBERS

**\$7.3 BILLION**

in annual sales (2018)

**\$637 MILLION**

in R&D spending (2018)

**\$3.3 BILLION**

in acquisitions spending since 2016

**17,000+ EMPLOYEES**

in 60 countries

**100,000+ CUSTOMERS**

in over 100 countries

**6,900+ PATENTS**

granted and pending

**13,000 NETWORKS**

across the globe



**MOTOROLA SOLUTIONS**

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**WatchGuard Video**

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Allen, TX 75002

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**Prepared For:**

Townsend Police Department - Attention: Chief Longo

TownsendPD\_DE\_3-V300

QUOTATION - WTL-0220-03

DATE: 02-15-22

Deliverables / Materials / Services	Qty	Sell Price	Amount
<b>V300 Transfer Station II with Power Supply and Cables.</b> BW-ACK-V3-TS V300 Transfer Station II TS02, D350, 8-Slot Rack Mount Charge/Upload Dock, 10GB includes kit with Power Supply and Cables.	1	\$0.00	\$0.00
<b>V300, Battery, Removable and Rechargeable, 3.8V, 4180mAh</b> WGP02614	1	\$99.00	\$99.00
<b>V300 Base Assembly, USB Desktop Dock</b> WGA00640-KIT1	1	\$95.00	\$95.00
<b>Quick Start Software Installation Service; Remote Install, Training, Configuration, Project Management, Consultation</b> WGW00122-410 ( <b>PaaS</b> )	1	\$0.00	\$0.00

<b>Body-worn camera and evidence management software - 5 Year Video-as-a-Service Package @ \$49 per Month</b>	<b>1</b>	<b>\$2,940.00</b>	<b>\$2,940.00</b>
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**AAS-BWC-5YR-001 (PaaS)**

Video-as-a-Service includes CommandCentral Evidence, the cloud-based evidence management system with unlimited device storage and unlimited cloud sharing.

1 User License per Body Worn Camera.

50 GB of non-device storage included per device, averaged across all devices in the program

CommandCentral Evidence, Records, Redaction, Sharing, Community Engagement capabilities and capture application included.

Body-worn camera (battery + choice of mount included)

Third year technology (Hardware) refresh.

5-year agreement (billed Quarterly or Annually)

Advanced hardware replacement service & 24/7 support

No-Fault hardware warranty

<b>Total Price</b>	<b>\$3,134.00</b>
<b>Deferred</b>	<b>\$2,940.00</b>
<b>Direct Purchase Items</b>	<b>\$194.00</b>
<b>Due Now</b>	<b>\$782.00</b>
<b>Annual Invoice</b>	<b>\$588.00</b>

**Purchase as a Service (PaaS)  
Financial Profile**

<b>Total Price:</b>	<b>\$2,940.00</b>
<b>Contract Term:</b>	<b>5 Years</b>
<b>Monthly Payments:</b>	<b>\$49.00</b>
<b><i>Annual Invoice:</i></b>	<b><i>\$588.00</i></b>

**Notes:**

1. This Quote is valid for 90 days from the Quote Date. Pricing may change thereafter.
2. Any sales transaction resulting from this Quote is based on and subject to the applicable Motorola's Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents.
3. Motorola's Standard Terms and Conditions are found at [www.motorolasolutions.com/product-terms](http://www.motorolasolutions.com/product-terms).
4. Payment Terms: Equipment-Net 30 days upon shipment; Installation-Net 30 days upon completion; Services and Subscription Agreements-Net 30 days from receipt of Order.

5. The pricing in this Quote does not include any applicable taxes (e.g. sales/use tax).
6. UNLESS OTHERWISE NOTED IN THIS QUOTE / ORDER, INSTALLATION OF EQUIPMENT IS NOT INCLUDED

Quoted by: Tom Latrella - Sr. Account Manager - 214-973-6323 - [tom.latrella@motorolasolutions.com](mailto:tom.latrella@motorolasolutions.com)